



ACCOUNT TYPE REQUESTED:

Please make selection & fax to appropriate no.

B & H Charge Privilege - [] 615-251-5737

Prepay – Credit Card - [] 1-800-296-4036

* If requesting prepay complete first page only

B & H PUBLISHING GROUP

Division of LifeWay Christian Resources
127 Ninth Avenue North, MSN 114
Nashville, TN 37234

Sales Phone: 1-800-251-3225 #1

Finance Phone: 1-800-251-3225 #2

**Application for Trade Recognition
Confidential Customer Profile**

B & H Acct. No. _____
(B & H use only)

**ATTACHED FINANCIAL STATEMENTS CAN EXPEDITE THE CREDIT PROCESS
ALL APPLICATIONS MUST BE ACCOMPANIED BY A TAX RESALE CERTIFICATE OR PROOF OF NON-PROFIT STATUS**

LEGAL/BILLING NAME/ADDRESS:
(Include store numbers)

SHIPPING NAME/ADDRESS:
(List other locations and numbers separately)

_____ TAX RESALE NO: _____ Exp. Date : _____

_____ **Copy Must Be Attached -Until Received Tax Will Be Charged**

_____ FEDERAL ID # _____

CORPORATION, STATE OF INCORPORATION _____ OWN RENT NON PROFIT INTER-NET STORE, IF SO, LIST WEB ADDRESS _____

LLC CHURCH OWNED - Must be opened to the General Public, 20 hours a week minimum , Book Store Sign must be visible to the Street, ABA MEMBER UNIVERSITY/COLLEGE/PUBLIC LIBRARY

UNIVERSITY/COLLEGE BOOKSTORE SOLE PROPRIETOR DISTRIBUTOR CBA MEMBER DUN & BRADSTREET LISTING # _____ AUTOMATED PAYABLES

PARTNERSHIP BUYING GROUP MEMBER _____ SECURED CREDITORS: _____ AUTOMATED RECEIVABLES

NUMBER OF YEARS AT PRESENT ADDRESS: _____ NUMBER OF YEARS UNDER PRESENT OWNERSHIP _____ ADDRESS AND PHONE: _____

OWNER NAME: _____ HOME ADDRESS: _____ SOCIAL SECURITY # _____

HOME PHONE: _____ BUSINESS PHONE: _____ FAX: _____ EMAIL: _____

PARTNER NAME: _____ HOME ADDRESS: _____ SOCIAL SECURITY # _____

HOME PHONE: _____ BUSINESS PHONE: _____ FAX: _____ EMAIL: _____

MANAGER NAME: _____ BUSINESS PHONE: _____ FAX: _____ EMAIL: _____

PAYABLE CONTACT: _____ BUSINESS PHONE: _____ FAX: _____ EMAIL: _____

DATE PRESENT OWNER ACQUIRED BUSINESS: ____/____/____ SQUARE FOOTAGE: _____ INVENTORY % OF CHRISTIAN PRODUCT: _____ EDI INVOICES? Y/N _____

MONTHLY RENT/MORTGAGE: \$ _____ MONTHLY RECEIVABLES: \$ _____ MONTHLY PAYABLES: _____ EDI ORDERING? Y/N _____

LAST YEARS ANNUAL SALES: \$ _____ NUMBER OF EMPLOYEES: _____ FULL TIME _____ PART TIME _____ STORE OPEN: _____ DAYS PER WEEK REQUIRE PO # Y/N _____

HOURS OPEN: from _____ to _____ OPEN TO THE PUBLIC? _____ BUSINESS SIGN VISIBLE TO STREET? _____ (PICTURE MAY BE REQUIRED) CITY POPULATION: _____

DESCRIPTION OF YOUR BUSINESS: _____

CREDIT REFERENCES

BUSINESS: _____ ADDRESS: _____ PHONE: _____ FAX # _____

OPEN BILLING COD PREPAY CURRENT BALANCE \$ _____ AVERAGE ORDER \$ _____ ACCT. # _____

BUSINESS: _____ ADDRESS: _____ PHONE: _____ FAX # _____

OPEN BILLING COD PREPAY CURRENT BALANCE \$ _____ AVERAGE ORDER \$ _____ ACCT. # _____

BUSINESS: _____ ADDRESS: _____ PHONE: _____ FAX # _____

OPEN BILLING COD PREPAY CURRENT BALANCE \$ _____ AVERAGE ORDER \$ _____ ACCT. # _____

BANK: _____ ADDRESS: _____ PHONE: _____

FAX: _____ EMAIL: _____ CONTACT: _____ ACCOUNT # _____ ESTABLISHED: _____ AVERAGE BALANCE: \$ _____

OUTSTANDING LOANS: \$ _____ SECURED UNSECURED DATE OF MATURITY: _____

Have you ever filed for bankruptcy/insolvency? Y/N _____ DATE: ____/____/____ Personal Business Outcome: _____

PLEASE READ AND SIGN BELOW, ACKNOWLEDGING OUR TERMS AND CONDITIONS OF SALE - NOT SUBJECT TO ALTERATION

THE EXTENSION OF CREDIT FOR ALL ORDERS IS SUBJECT TO CREDIT APPROVAL. TERMS AND CREDIT EXPOSURES ARE SUBJECT TO CHANGE AT THE CREDITOR'S DISCRETION. ALL BALANCES ARE DUE WITHIN THEIR TERMS AS NOTED ON EACH INVOICE AND STATEMENT, TERMS ARE GRANTED FROM INVOICE DATE, SCHEDULE PAYMENTS TO BE RECEIVED ON OR BEFORE ITS DUE DATE.

A 1.5% SERVICE CHARGE, (18% PER ANNUM) WITH A MINIMUM OF \$10.00 PER MONTH, OR THE RATE LEGALLY ALLOWED BY LAW, MAY BE ASSESSED TO ANY UNDISPUTED, PAST DUE INVOICES.

ORDERS MAY BE HELD FOR UNPAID SERVICE CHARGES

AUTHORITY IS HEREBY GIVEN TO BANK AND TRADE REFERENCE ALLOWING THE RELEASE OF CREDIT HISTORY ON THIS BUSINESS.

B & H PUBLISHING GROUP AND ITS SISTER DIVISIONS WILL NOT BE RESPONSIBLE FOR ANY UNAUTHORIZED AMOUNT OF DONATION, SALVAGE, DESTRUCTION AND/OR OTHERWISE DISBURSEMENT OF PRODUCTS BOUGHT FROM US WITHOUT OUR PRIOR WRITTEN CONSENT.

UNAUTHORIZED DEDUCTIONS WILL NOT BE ACKNOWLEDGED AND MAY BE SUBJECT TO PROCESSING FEES. PRIOR WRITTEN APPROVAL IS REQUIRED FOR ALL DEDUCTIONS AND CHARGEBACKS. DISHONORED CHECKS, INCLUDING BANK FEES, MUST BE PAID IN FULL ACCORDING TO THE TABLE OF BAD CHECK LAWS THAT GOVERN THE DEBTOR'S JURISDICTION AND FEES MAY BE CHARGED..

THE DEBTOR ACCEPTS RESPONSIBILITY FOR ALL COSTS INCURRED FOR SECURING BAD DEBTS, I.E. COLLECTION CHARGES, COURT COSTS AND/OR ATTORNEY FEES.

DEBTOR WAIVES THE RIGHT TO A JURY TRIAL.

IF DEBT IS PURSUED IN COURT, THE DEBTOR CONSENTS TO THE JURISDICTION OF THE CREDITOR.

B & H PUBLISHING GROUP AND ITS SISTER DIVISIONS RESERVES THE RIGHT TO WITHHOLD ORDERS ON DELINQUENT ACCOUNTS.

RETURNS IN PROGRESS ARE NOT ACCEPTABLE PAYMENT FOR PAST DUE INVOICES.

CLAIMS FOR SHORTAGES, PRICING & DISCOUNT ISSUES, PROOF OF DELIVERIES, DAMAGES AND CLAIMS IN GENERAL MUST BE MADE WITHIN 30 DAYS OF INVOICE DATE.

ADHERENCE TO THE ABOVE TERMS AND CONDITION OF SALE IS ACKNOWLEDGED.

BUYER HEREBY GRANTS TO SELLER A SECURITY INTEREST IN ALL OF BUYER'S INVENTORY AND EQUIPEMENT (ALL AS DEFINED IN THE UNIFORM COMMERCIAL CODE AS ADOPTED IN TENNESSEE (THE "UCC")) PREVIOUSLY OR HEREAFTER PURCHASED BY BUYER FROM SELLER TO SECURE THE PAYMENT TO SELLER OF ALL INDEBTEDNESS AND OBLIGATIONS NOW OR HEREAFTER OWING BY BUYER TO SELLER. SELLER SHALL HAVE ALL OF THE RIGHTS AND REMEDIES OF A SECURED PARTY AS PROVIDED BY THE UCC. SELLER IS AUTHORIZED TO FILE ANY APPLICABLE FINANCING STATEMENTS TO PERFECT THE SECURITY INTEREST GRANTED HEREIN.

SIGNATURE: _____ TITLE: _____ DATE: _____

PERSONAL GUARANTEE

IN THE EVENT THIS ACCOUNT BECOMES DELINQUENT AND SATISFACTORY ARRANGEMENTS HAVE NOT BEEN MADE FOR PAYMENT ALL COLLECTION COSTS AND ATTORNEY FEES WILL BE ASSUMED BY THE DEBTOR BY APPLYING FOR CREDIT, BEING ACCEPTED AND SIGNING THIS APPLICATION I AGREE TO THE ABOVE TERMS AND CONDITIONS OF SALE. I ASSUME PERSONAL RESPONSIBILITY FOR PAYMENT TO BROADMAN & HOLMAN PUBLISHERS AND GIVE AUTHORIZATION TO OBTAIN A PERSONAL CREDIT REPORT. THIS GUARANTEE AND EVERY PART THEREOF SHALL EXTEND TO AND BE OBLIGATORY TO MY HEIRS, EXECUTORS, ADMINSTRATORS AND ASSIGNS AND SHALL INSURE TO THE BENEFIT OF BROADMAN & HOLMAN PUBLISHERS AND THEIR SUCCESSORS AND ASSIGNS.

Name: _____ Signature: _____ Date: _____ Social Security Number: _____

Street Address: _____ City: _____ Zip Code: _____

